

Case Study – Department of Defense

Action

EQUIP HOMECOMING ARMY BRIGADE WITH OVER 600 WORK STATIONS WHILE MEETING TIGHT SCHEDULING REQUIREMENTS

Situation

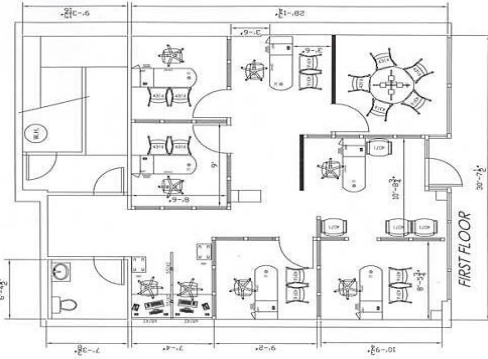
W.M. Putnam responded to request for bid to outfit over 600 workstations in 10 separate buildings for the 101st Airborne Sustainment Brigade on its return to Ft. Campbell, Kentucky from deployment in Iraq. Putnam's proposal offered an economic solution with a variety of innovative suggestions and a willingness to have everything installed in 15 weeks...resulting in the award of the assignment.

The project involved:

- Suggesting a value-oriented furniture and paneling solution as an alternative to the original Architecture and Design specifications
- Reconfiguring the space layouts and helping with the selection of all furniture, colors, and finishes
- Procuring all items and ensuring their availability in time to meet delivery specifications
- Arranging for a variety of sub-contractors to deliver and install all items
- Overseeing the installation of all items in a fashion that met scheduling requirements, while ensuring that that the process did not compromise the activities of personnel using the space
- Presenting comprehensive invoicing and accounting to appropriate parties

Results

- The W.M. Putnam team met all requirements of the project, earning excellent reviews from Ft. Campbell base supervisory personnel.
- The implemented solution resulted in savings of more than \$500,000 over the original Architectural and Design specification.
- Installation met timeline targets without disturbing the activities of advance personnel in the space.
- The project provided convincing evidence that W.M. Putnam's project management capabilities added value to the procurement of individual items required of the 101st.
- W.M. Putnam provided "single source" responsibility that ensured high standards of execution while reducing costs at each step of the procurement, delivery, installation and reporting process.



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